The most dynamic local provider of integrated software solutions for business management





We translate technological innovation into direct benefits for companies



Daniel Toma / General Manager Senior Software

"We are one of the most dynamic local providers of integrated software solutions for business management. The professionalism and expertise of our team is reflected in the quality of services and contributes to the success of implementation projects. The solutions we offer form a safe platform to support key business decisions: analysis, decision, control and optimization."



About us



Over 300 implementation projects in:

- Romania
- Bulgaria
- Italy
- Hungary
- UK

Founded in 2003

130+ employees

Offices in Bucharest, Cluj, Constanta and lasi







Specialized software instruments for:

- Import and export
- Distribution
- Manufacturing
- Retail
- Services





Solutions









About SeniorERP

Control all company activities and resources in a single solution: SeniorERP

Due to the advantages of the latest technology embedded in the system, SeniorERP provides integrated management for distribution, import, export, manufacturing, retail and services.



The experience of over **300 implementations** is integrated into SeniorERP as industry-specific best practices:

- Food and beverage
- Consumer goods
- Building materials
- Pharmaceuticals / Parapharmaceuticals / Cosmetics
- Auto parts
- Electronics / Household Appliances
- Machinery and equipment

First ERP in Romania:

- available as SaaS (Software as a Service)
- available on the Microsoft Azure cloud platform
- which incorporates the Tableau Software platform for data analysis





Licensing





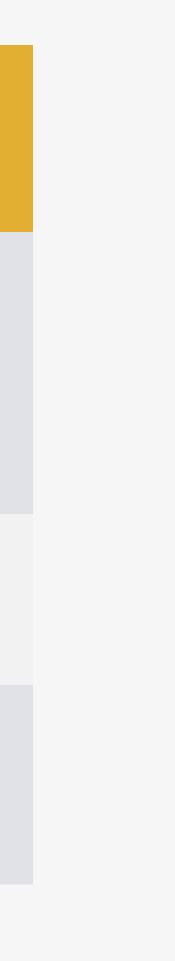
- No additional costs for server infrastructure (software /
- hardware) or maintenance
- Monthly subscription
- No IT manager required
- Unlimited number of users



SeniorERP Enterprise

- The business workflows are tailored to the business specifics
- Project Licensing
 - It can be extended with any of the
- available add-ons: BI, CPM, CRM, SFA, WMS, Inventory, TMS, Ecommerce, Retail and others
- Unlimited number of users

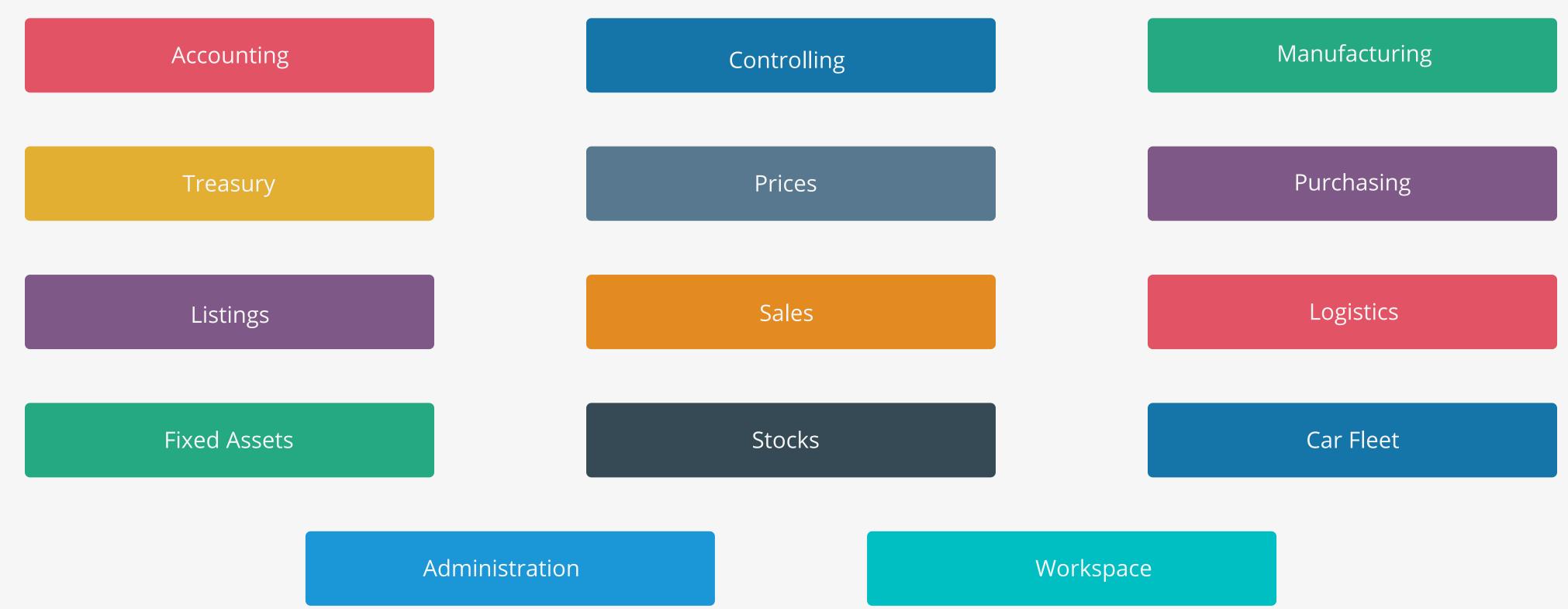






SeniorERP Modules

SeniorERP includes several modules, specialized on departments and types of activities:

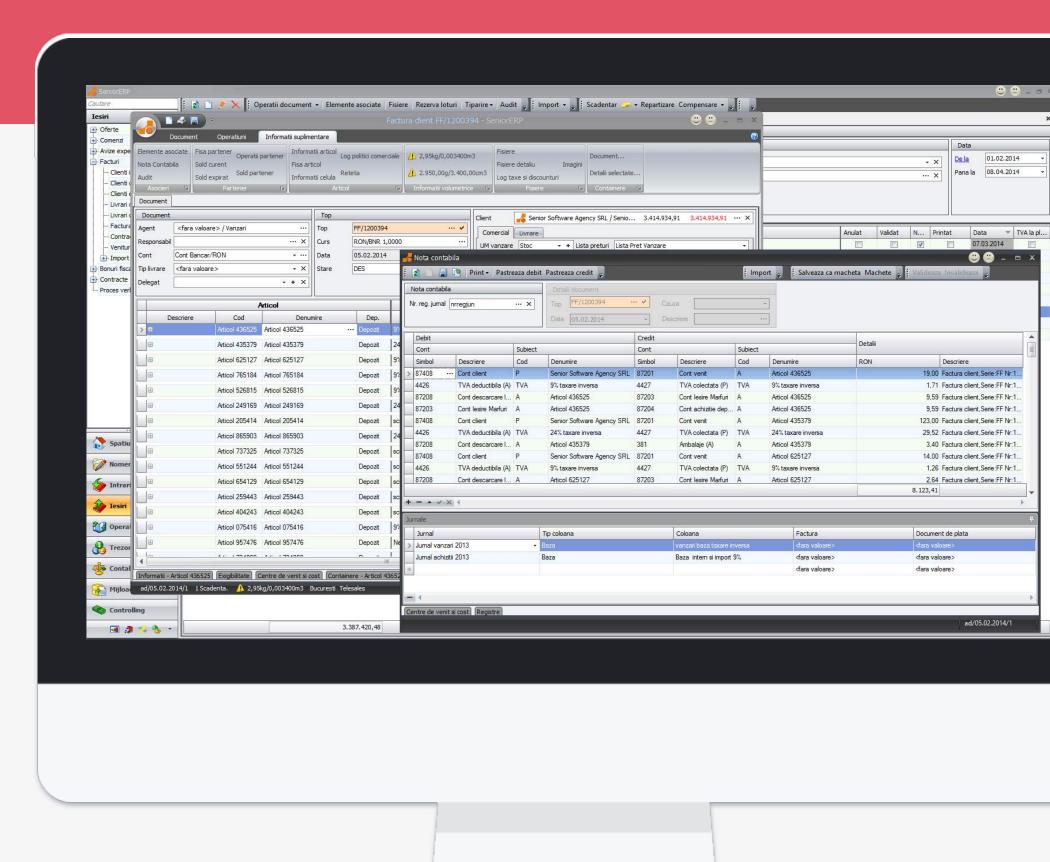








Accounting Module





Accounting

The Accounting Module is designed for the automation of accounting operations, successfully covering both the needs of small and medium-sized businesses and the complex activities of larger companies (with many branches and outlets, different currencies etc.).

SeniorERP is updated in accordance with the Romanian legislation and is also aligned with international accounting standards. Any change is integrated as soon as possible, without interrupting the activity. The module allows registration of all primary documents and offers all relevant accounting financial statements, according to European standards.





Treasury Module

Treasury

It integrates the company's financial flows tracking in detail every type of operation and allowing their logical structuring, according to their nature: cash register / bank, customers / suppliers, receipts / payments etc.

To ensure ease of operation and high-quality information, specific operation patterns have been implemented, to support decision-making processes, such as cash flow analysis.

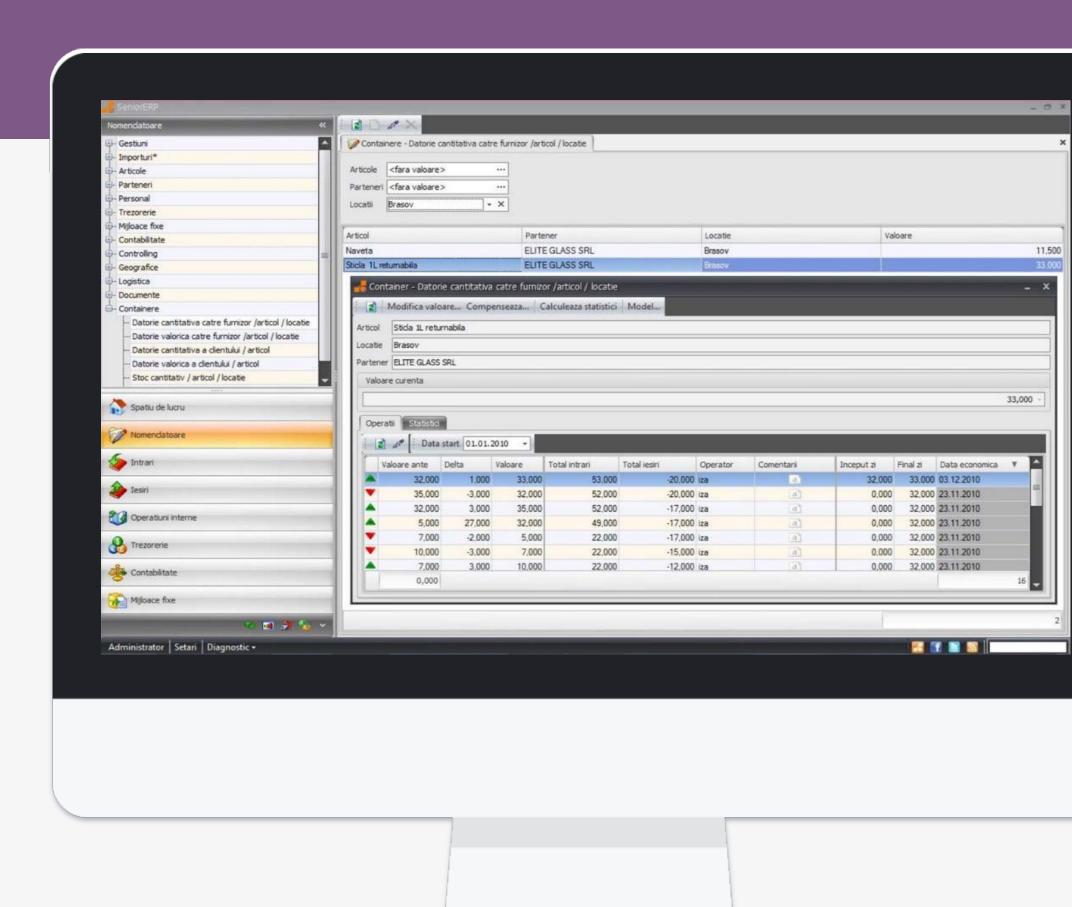


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Listings Module





Listings

It includes dedicated functionalities for locations, staff, partners, treasury, fixed assets, accounting, documents, geographic areas, fleet, controlling. This module allows you to define and configure company data, map workflows and associate different document types.

Learn more!

www.seniorsoftware.ro





Fixed Assets

This module allows **detailed tracking of all operations** applied to the fixed assets throughout their functioning, but also their location within the company and the responsible employees.

From the financial-accounting point of view, the Fixed Assets Module:

- implements a configurable number of financial depreciation standards
- automatically generates accounting notes
- assigns costs to cost centers according to pre-defined criteria.

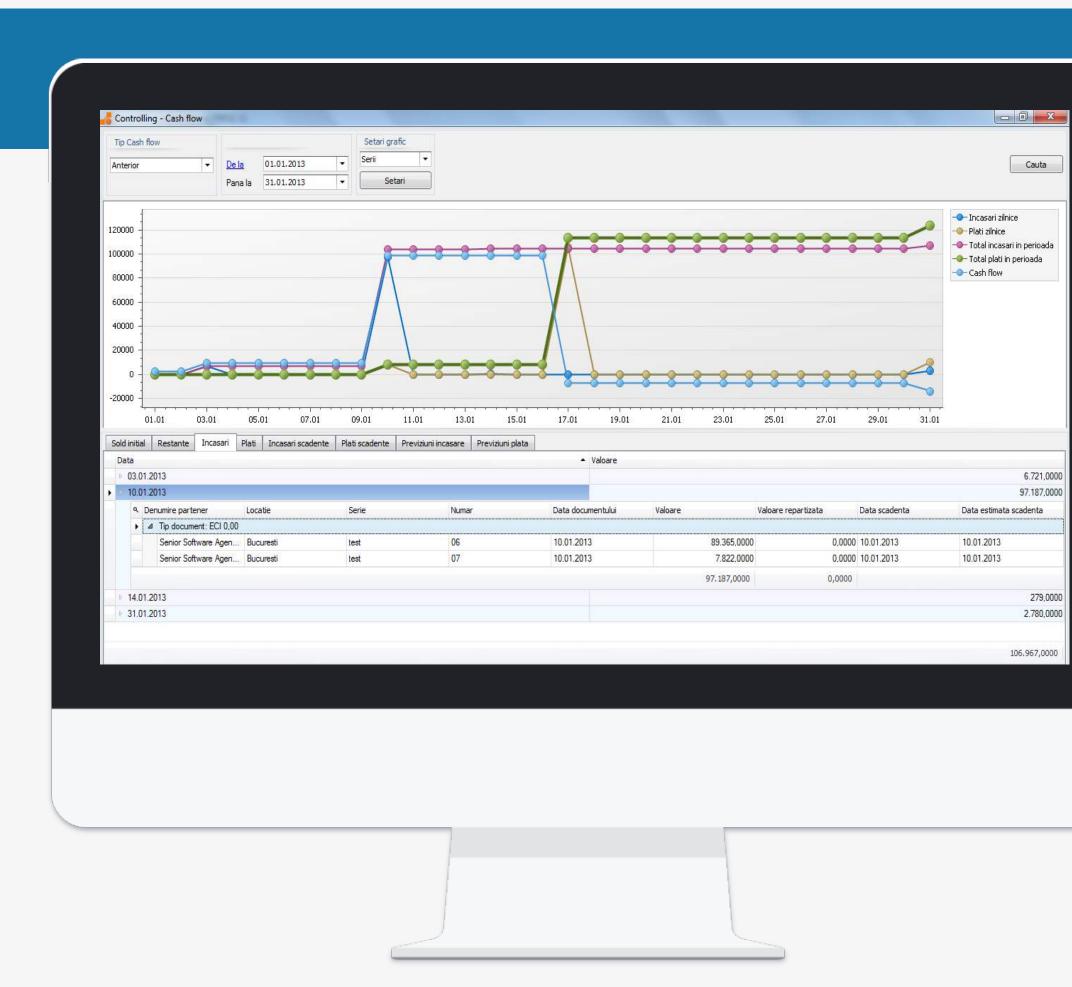


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Controlling Module





Controlling

Enables the option to plan the company's financial parameters, and offers both proactive capabilities for early warning in case of negative overcoming and complex analysis tools to determine influence factors.

Considering the extremely high level of automation to generate accounting effects, we recommend companies that implement SeniorERP and have not used a similar tool in the past, to consider it a natural qualitative evolution of the financial department's activity, from manual data operating to analysis and control.





Prices Module

Prices

The supply and sales processes cannot be effective without tracking purchases or sales prices.

Whether they are:

- in RON or in a foreign currency,
- expressed in fixed prices or in discount/add-on percentages,
- specific to a branch or division,
- permanent or promotional,
- net or gross,

the price management in our ERP system was designed to be intuitive and efficient even for many thousands of items, related to many thousands of partners.

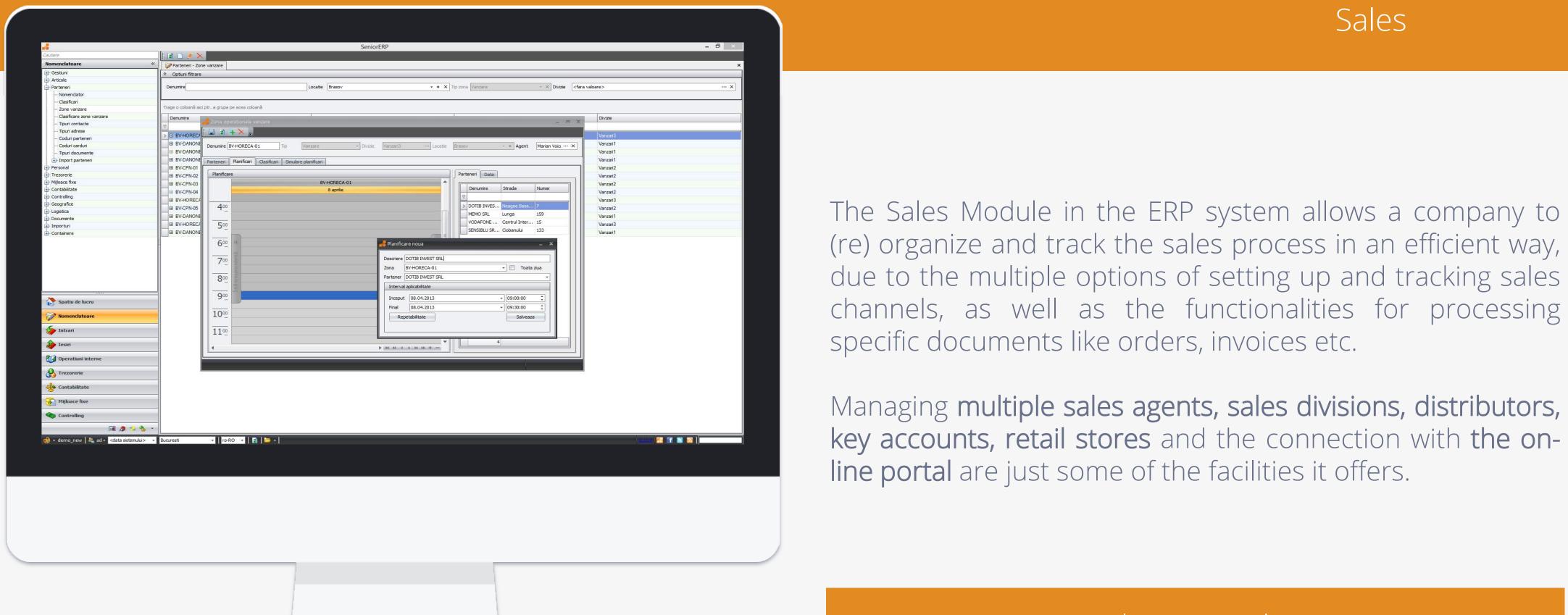


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Sales Module









Do you want to coordinate all your company's activities and operations with a single solution?

Ask for personalized demonstration!



www.seniorsoftware.ro



Stocks Module

Stocks

Tracking terms and warranties, assigning different product characteristics, real-time management of stocks in geographically distributed warehouses, knowing the cost of the merchandise at all times according to the selected discharge method, batch tracing, proper management of refundable packaging or activities associated with a product - these are common problems that the Stocks Module was designed to respond to.

Learn more!



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Manufacturing

In this module, responsible employees have at their disposal a range of instruments to help them manage the production activity: bill of materials, entry or consumption notes, automatic document generation wizard, stock reports depending on the recipe related to the products etc.

Each recipe can have one or more versions to avoid unnecessary overload of product lists in case of small series or unique manufacturing.





Purchasing Module

Purchasing

Depending on customers' characteristics, the Purchasing Module of the ERP system tracks the entire supply process, starting with needs estimates, through specific stages of a supply order, tax documents arrival, goods reception management, and finalizing with links to the accounting, sales, inventory and other modules.

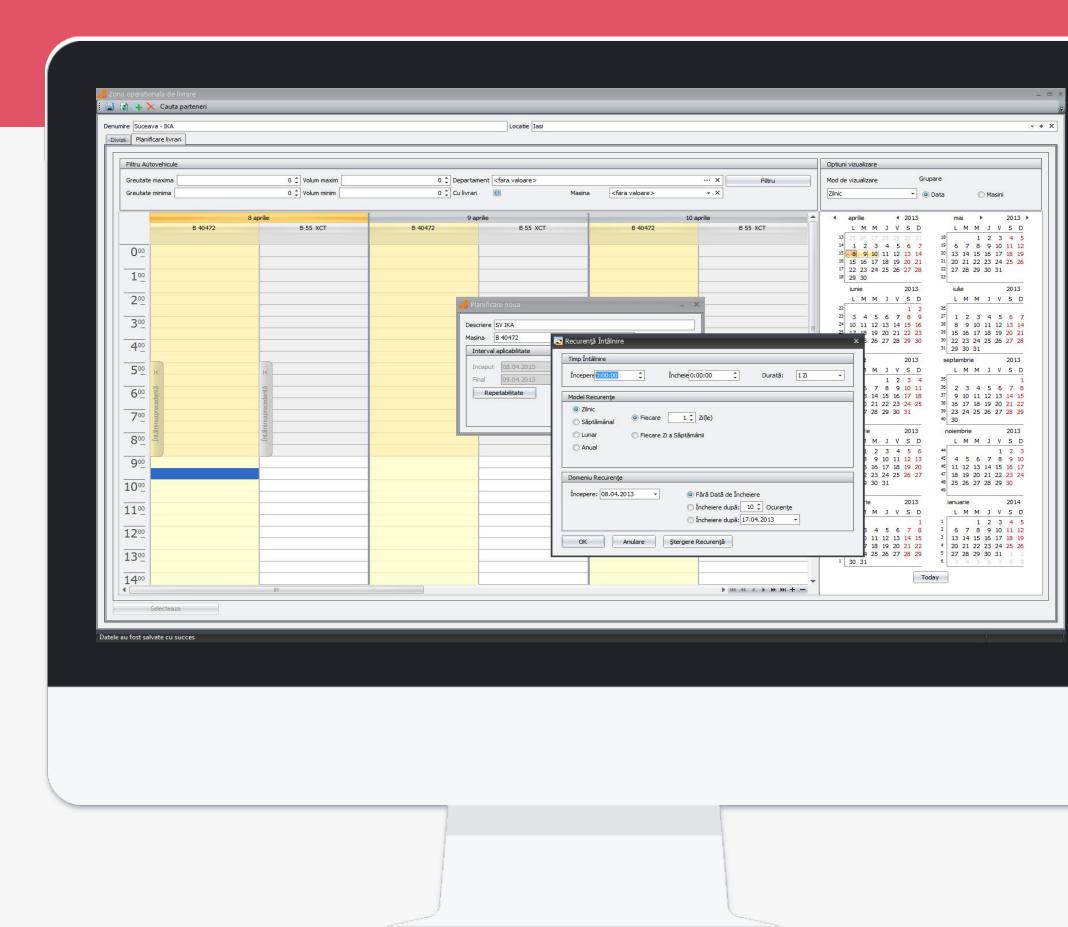


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Logistics Module







The role of Logistics is to streamline the processes of purchasing, storage and redistribution of goods within a company, or the **delivery** of goods to customers.

The SeniorERP Logistics Module plans the existing infrastructure resources to achieve their optimal use





Car Fleet Module

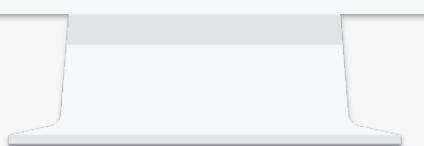
Car Fleet

Companies with their own car fleet need an efficient and flexible tool to manage it.

The Car Fleet Module is an indispensable product for the fleet manager to increase the profitability, availability and efficiency of vehicle usage in a company, providing a permanent track record of each car's activity: route, consumption, accidents, fines.



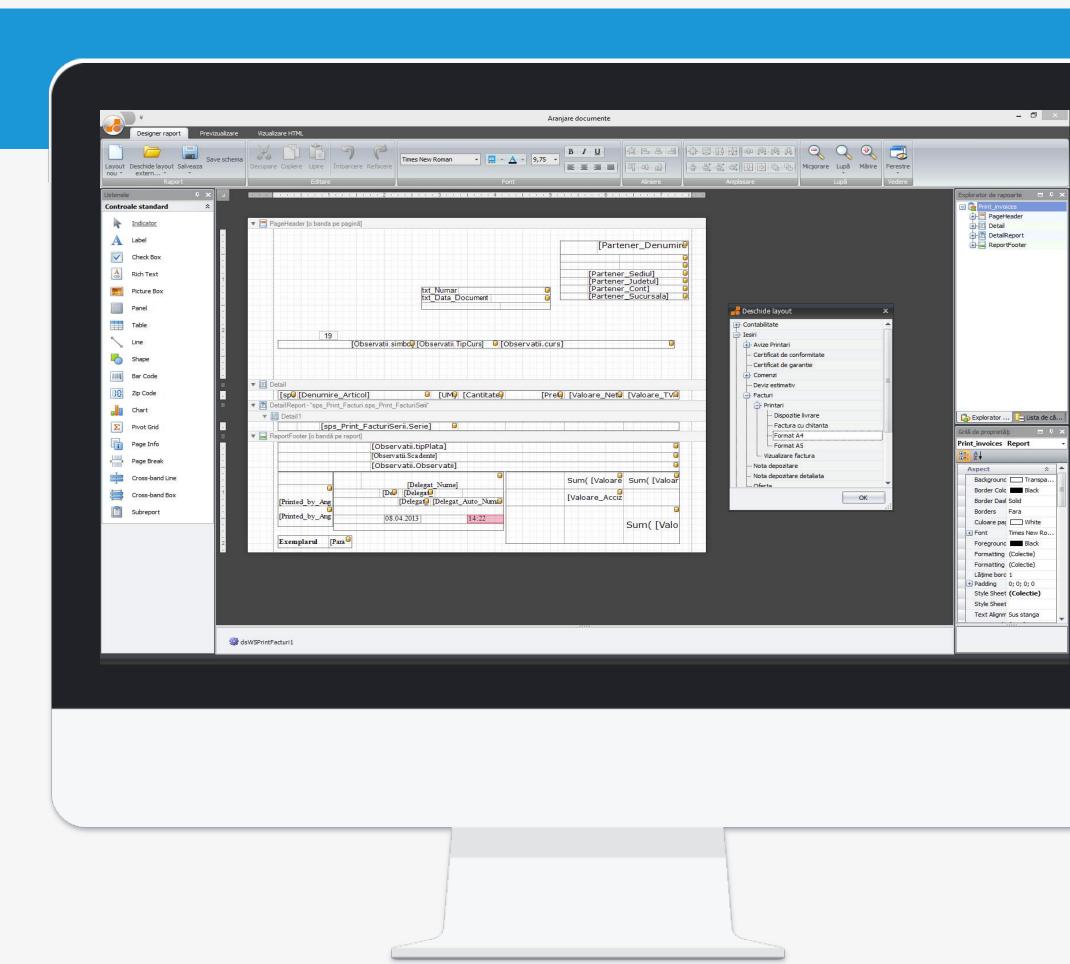
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Administration Module





Administration

It provides users with the ability to **define different access** levels to information within the application, by defining specific groups, such as departments.

The module also allows you to customize printed templates or set backup actions. This component provides facilities for intervention in the general setup, the general parameters grouped on various functionalities, even after the implementation.





Workspace Module

Workspace

This module is designed to process two types of activities: running current data and issuing summary reports.

The main goals of the Workspace Module are **increasing the** efficiency and reducing the access time to relevant information for the user, while making it available in a single place.

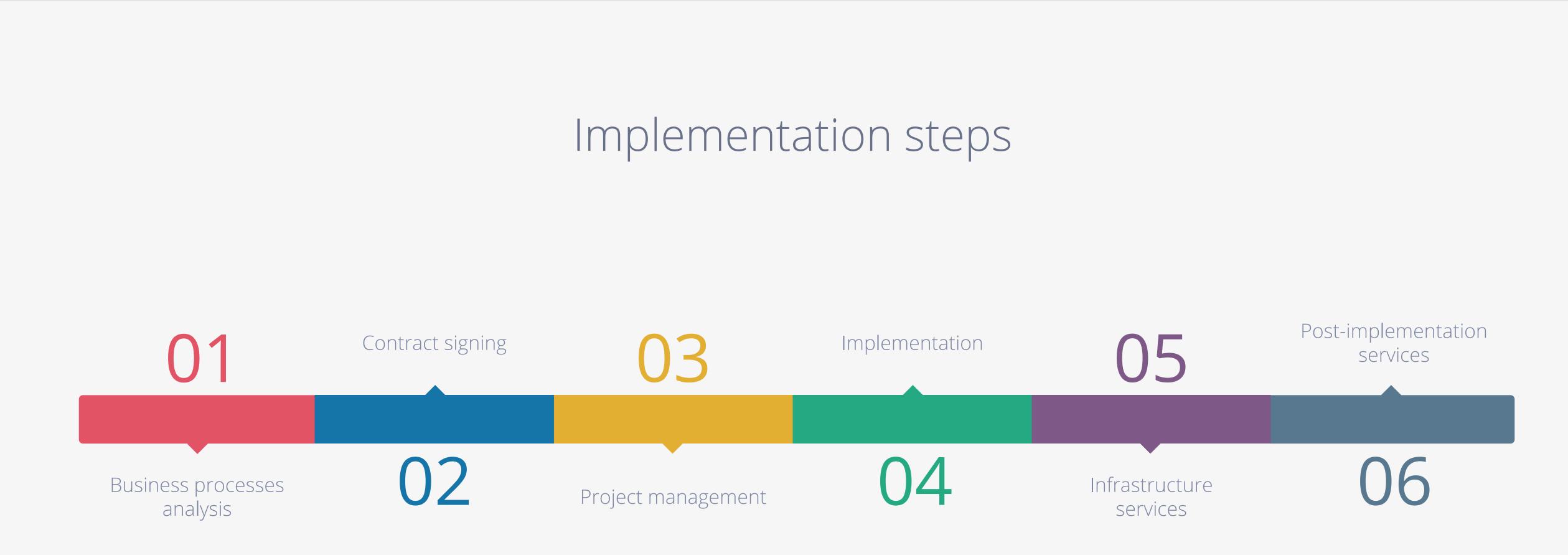


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Services

For technical questions or in case of abnormal functioning of the solution, Senior Software provides-post implementation support services via a ticketing system, according to a Service Level Agreement.

Support is provided for various types of problems:

Optimizing the use of the system

Post-implementation questions

Solving bugs

Help with reporting



The advantages:

Predictable and scalable support costs

Increased staff confidence in using the application

Consultancy from specialists with advanced technical and business knowledge

Increased system reliability





"The increase of the company's activity required improving the existing work processes, sometimes even creating new processes tailored to market requirements. In order to achieve this we needed efficient and flexible software.

Senior Software was the provider who understood our needs very well and provided us the best solution considering the price and quality. The systems are developed on the latest technology, offering several possibilities for customization and development.

Some of the benefits we gained from the implementation are: simplified operation, reduced human errors, traceability, data security, an efficient reporting system."



Mr. Mihai Mureșan

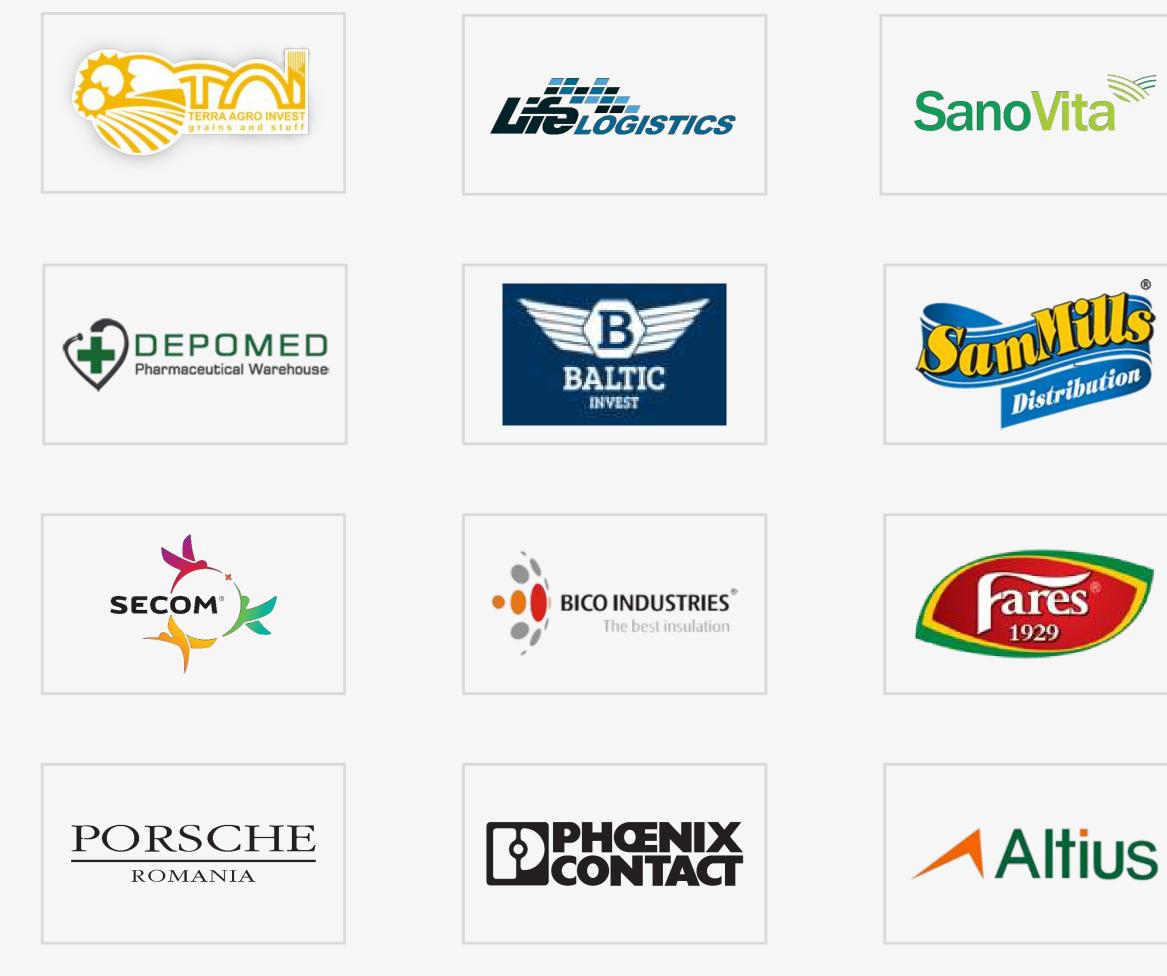
IT Manager Herlitz Romania - one of the main players on the local market for office supplies and stationery.





















"Some of the determining factors in choosing the Senior Software solutions are the high level of customization and configuration, as well as quick access to any desired information.

SeniorERP and SeniorVisualBI demonstrate increased flexibility through their configuration, intuitive visual instruments and ease of use by everyone in the company without special training. The systems offer critical needed information at the right time, as well flexible, detailed analysis and resource planning. All these benefits led to easy acceptance of the software applications by all members in the organization."



Mr. Irinel Gheorghe

General Manager Sipex Company – company that develops and distributes products and complete solutions for construction finishing.





"When the product portfolio has over 70,000 different items, any activity becomes a real challenge.

SeniorERP has offered us a very suitable support, because it is a flexible tool, safe in operation and with a simple and intuitive interface. Moreover, the support team is constantly helping us to adjust the system according to changes in the operational area.

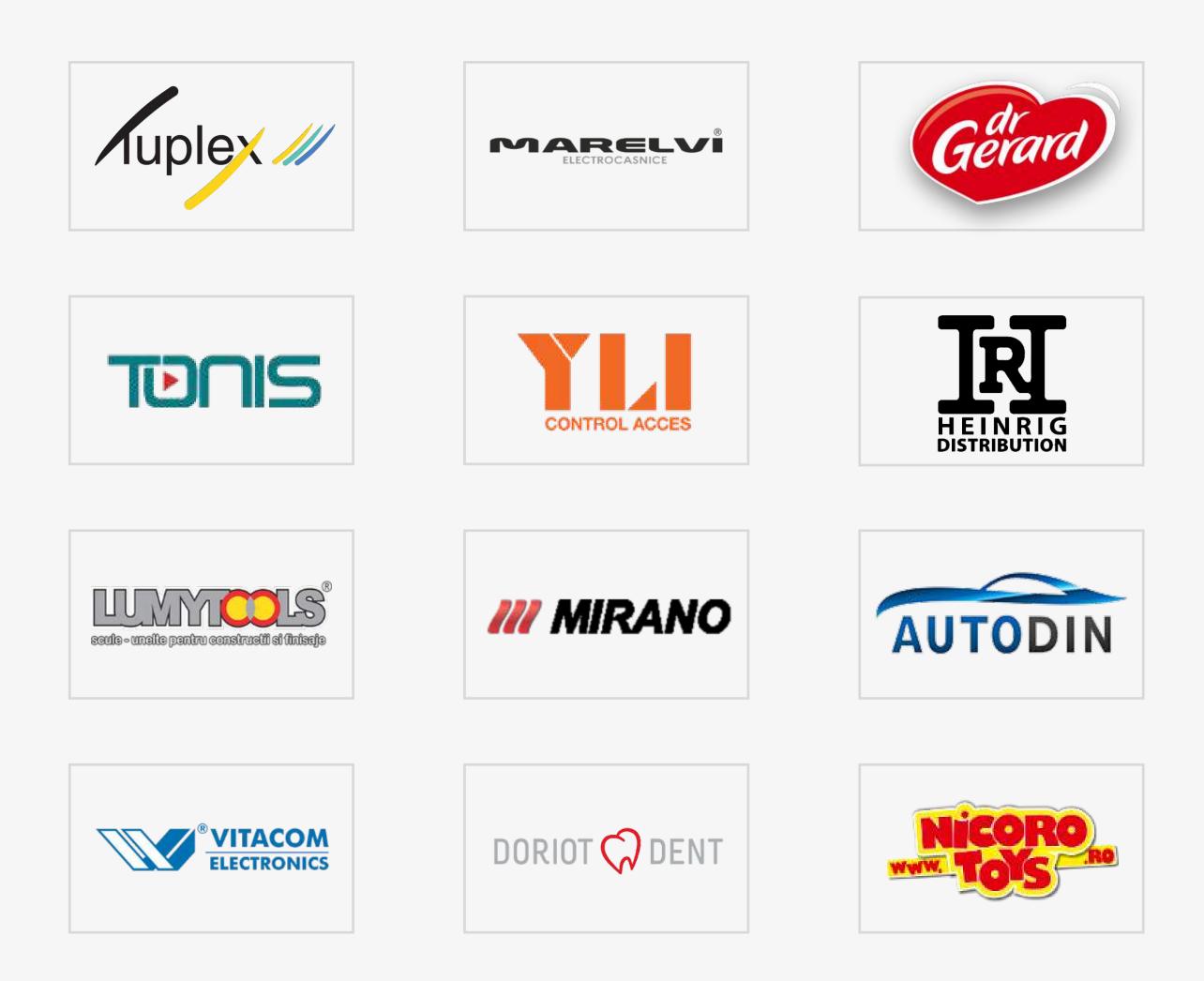
The constant evolution of our needs has been fully supported by the flexibility and efficiency of Senior Software's team. The influence of SeniorERP on increasing our company's performance is indisputable.



Mr. Silviu Toma

General Manager Phoenix Contact Romania – the local branch of the world leader in broadband technologies





















"We chose the integrated solution from Senior Software and I confess that I am very pleased with our choice. Their team is made up of people with extensive IT, accounting and management knowledge; their training and implementation methods are well established so that all employees are comfortable with the notions needed to operate the system.

We also greatly appreciated Senior Software's flexibility, calmness and ability to meet our specific needs. I am very pleased that all my employees are happy with this new system which brings modernity and progress to Caranda Baterii."



General Manager Caranda Baterii, the second largest producer and distributor of batteries in Romania





Contact

Thank you for your time!



If you have any questions or you want additional information, you can contact us at:



+40 21 310 74 81

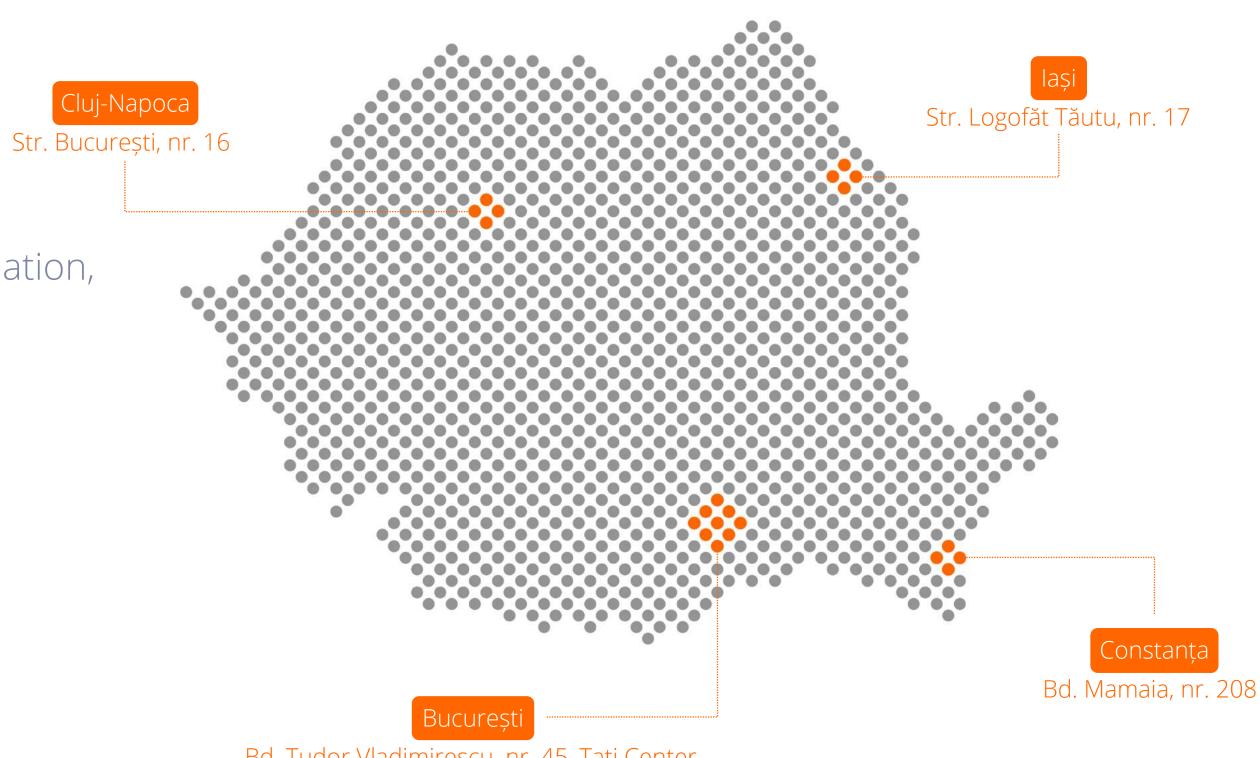


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