

The most dynamic local provider of integrated software solutions for business management



We translate technological innovation
into direct benefits for companies



Daniel Toma / General Manager Senior Software

“We are one of the most dynamic local providers of integrated software solutions for business management. The professionalism and expertise of our team is reflected in the quality of services and contributes to the success of implementation projects. The solutions we offer form a safe platform to support key business decisions: analysis, decision, control and optimization.”

AGENDA

- About us
- Solutions
- About APS
- How does it work?
- The benefits of the APS solution
- Customers
- Contact



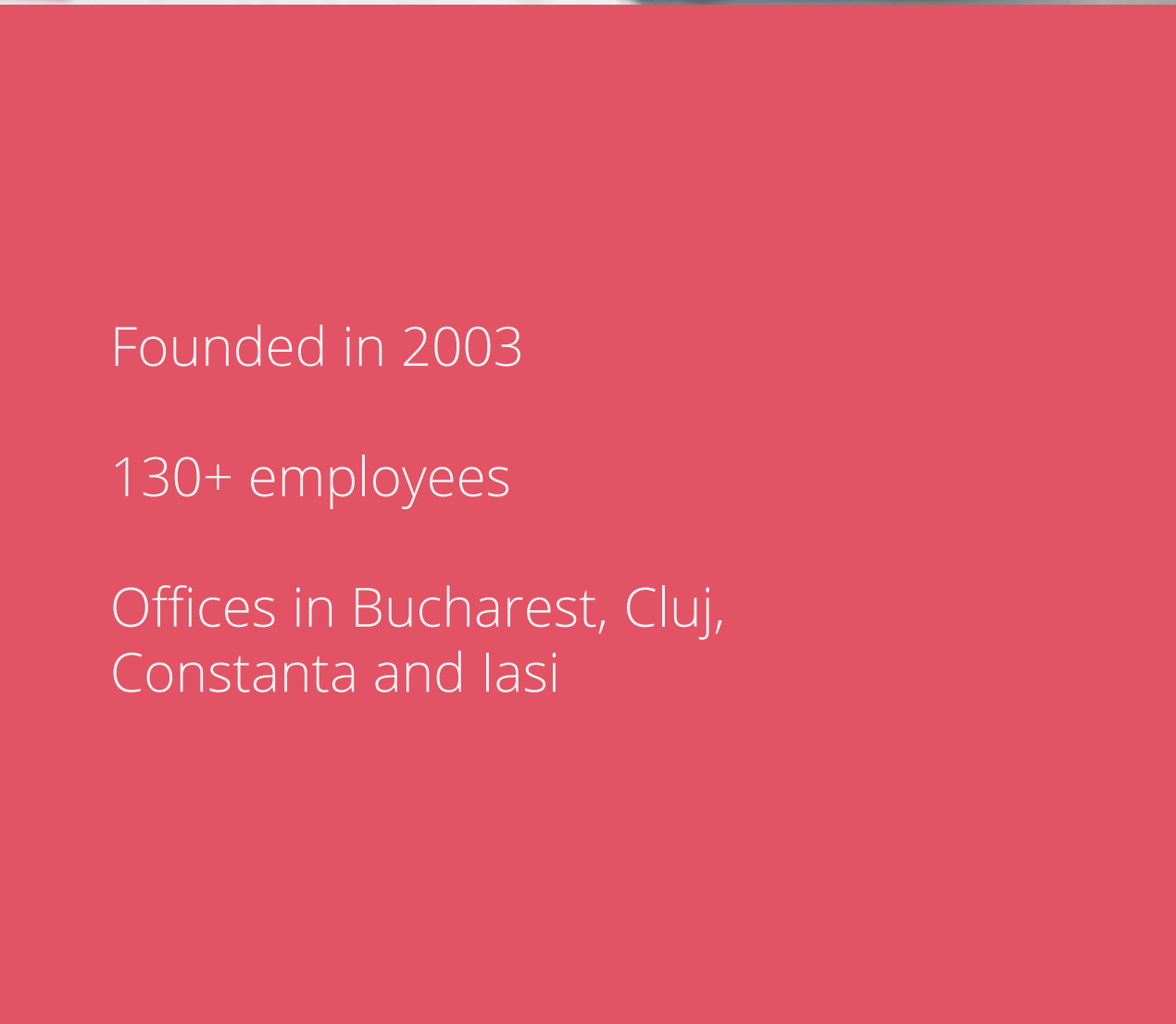
Over 300 implementation projects in:

- Romania
- Bulgaria
- Italy
- Hungary
- UK



Specialized software instruments for:

- Import and export
- Distribution
- Manufacturing
- Retail
- Services



Founded in 2003

130+ employees

Offices in Bucharest, Cluj,
Constanta and Iasi



Latest available technologies

Pioneers in the SaaS area

Flexible licensing policies





With APS you know exactly when to produce, what to produce, with what employees and on what equipment!

Plan your entire manufacturing activity, from operations and existing resources to raw materials requirements and maintenance.



Plans raw material requirements



Highlights possible problems early on



Reduces or even removes non-added value activities



Organizes and optimizes the manufacturing activity



Provides visibility to plant operations



It integrates over 25 years of experience

The APS solution is built on the platform developed by the world's leader in production planning and it is used by over 5,000 companies in 88 countries

It's easy to use, just Drag & Drop

The activity in the production unit is displayed in a Gantt chart, where the user is able, at any time, to add new operations, change priorities and modify appointments with just a few clicks



Supports LEAN manufacturing

By generating feasible plans incorporating LEAN manufacturing principles, the solution helps you identify inefficient activities and minimize waste

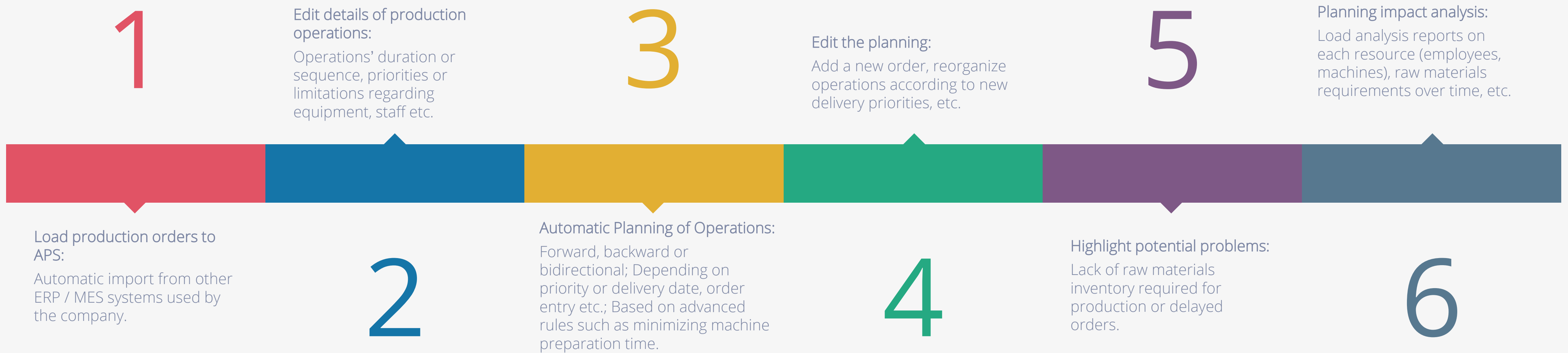
Includes an MRP module

With MRP you can easily plan material requirements and insure the availability of raw materials in the required and timely quantities, maintaining a low inventory level

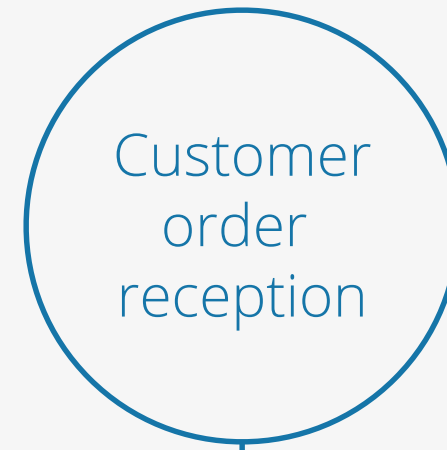
It's flexible

It can be customized according to the characteristics of each company, so that it can respond best to its needs

How does the APS solution work?



How does the production planning solution work?

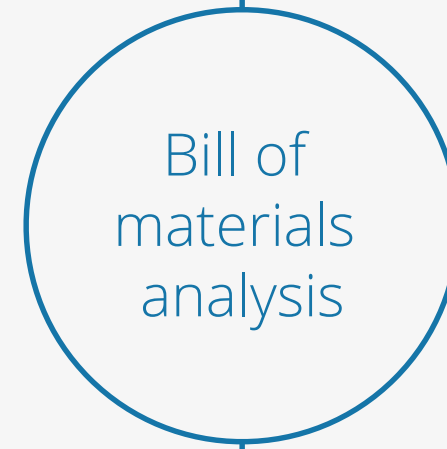


3 products must be made:
X, Y and Z

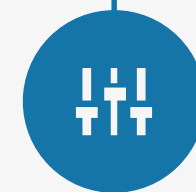


Resource analysis

There are 3 machines in the plant – A, B and C – that work 8 hours per day



Each product must pass through the three machines in order: – A, B, C – after the following schedule:

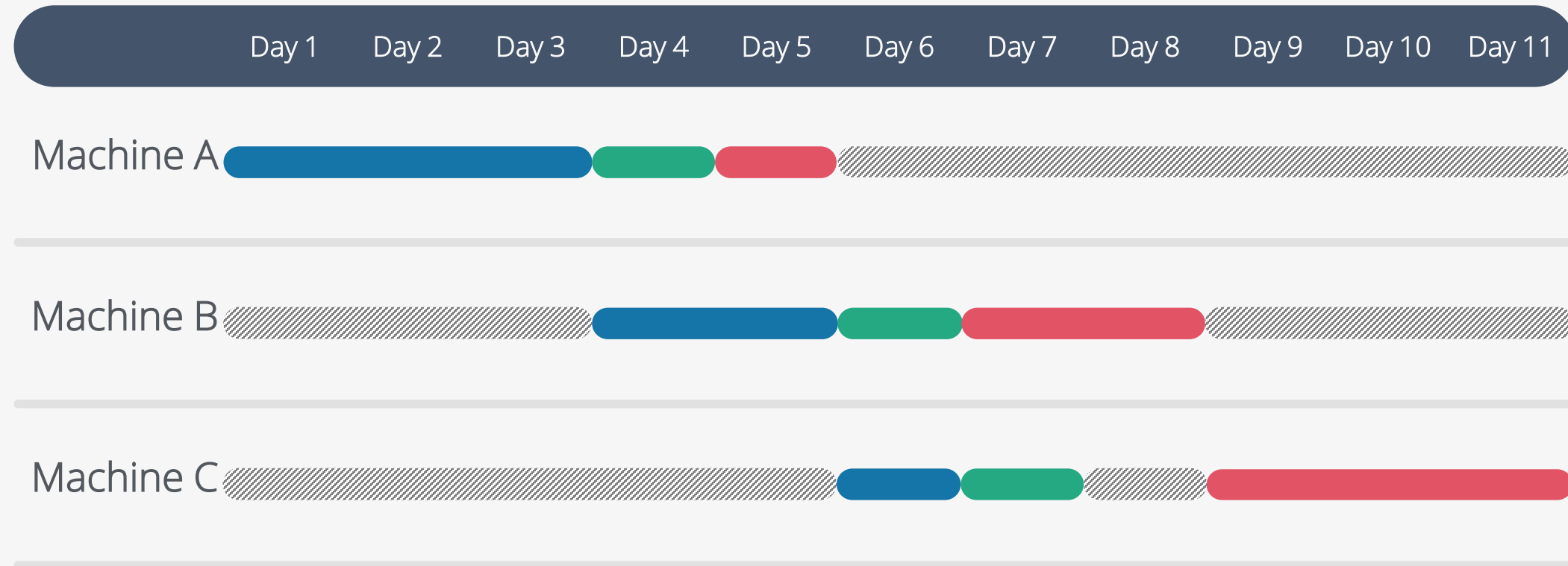


Product	Machine	Time	Product	Machine	Time	Product	Machine	Time
X	A	24 h	Y	A	8 h	Z	A	8 h
X	B	16 h	Y	B	8 h	Z	B	16 h
X	C	8 h	Y	C	8 h	Z	C	24 h

How do you optimally plan the production process so you can deliver the client's order faster?

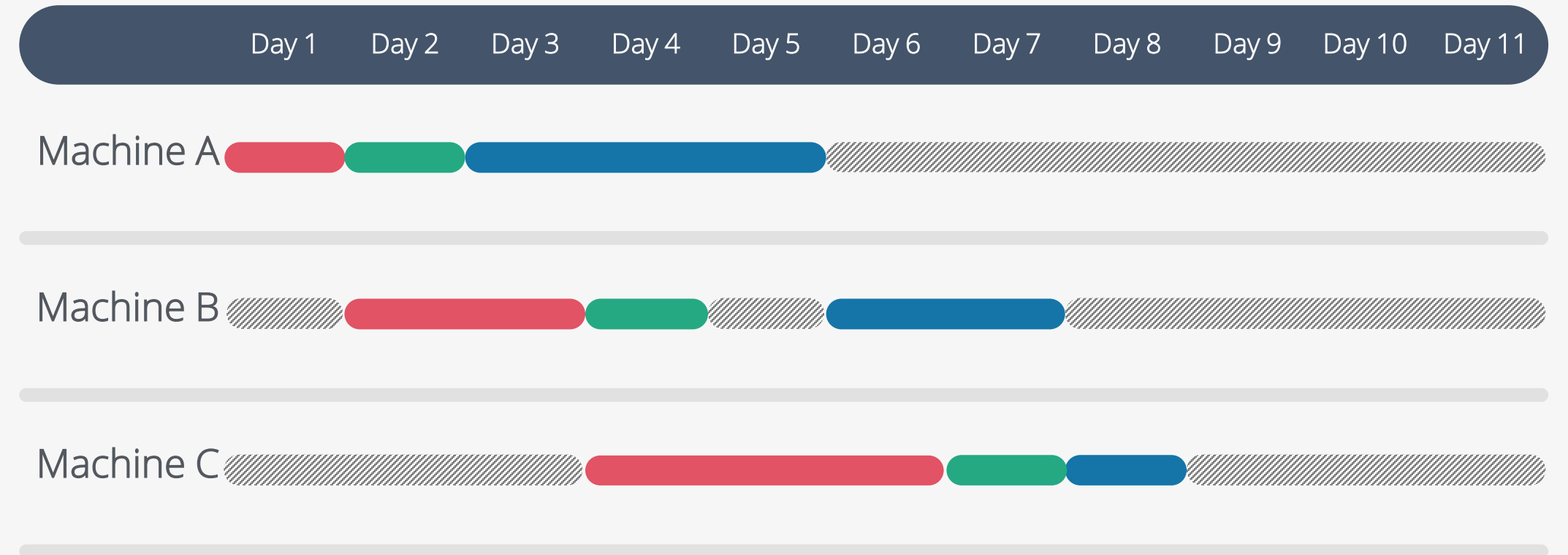
Manual planning

Articles are launched into production in order, resulting the following schedule:

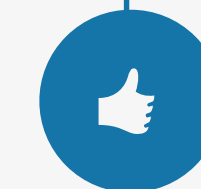


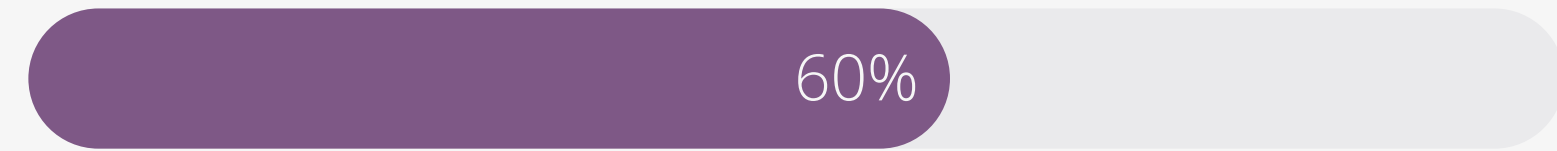
APS planning

Articles are launched into production based on automatic planning with the APS solution

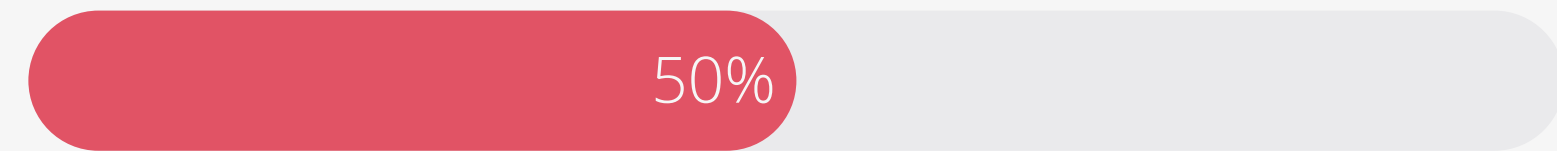


The entire manufacturing process will last 8 days, meaning you will be able to deliver the customer's order 3 days earlier!

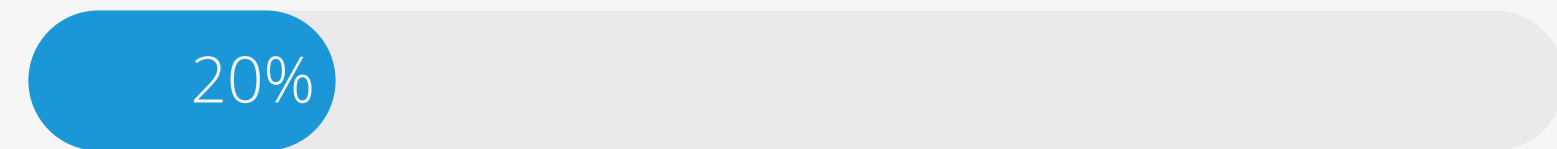




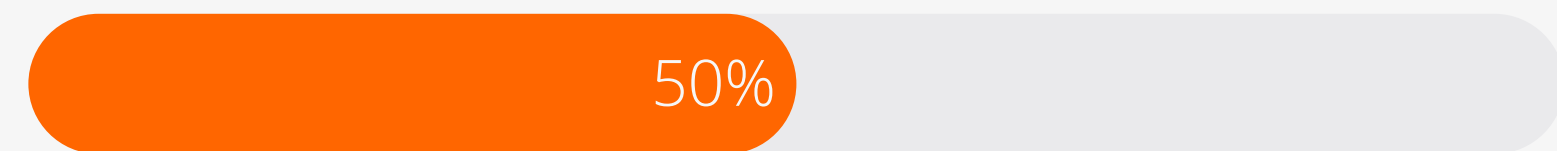
Production planning time decrease



Raw material inventory decrease



Increase in plant productivity



Decrease in time for manufacturing operations



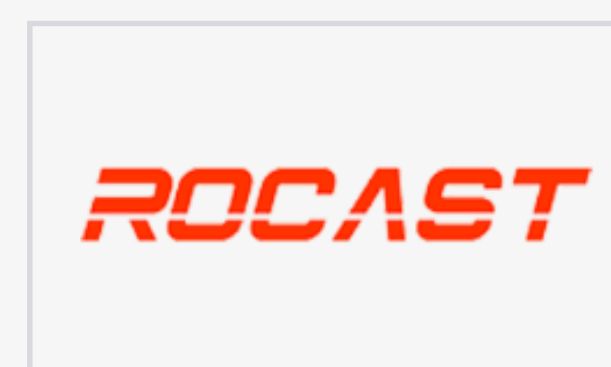
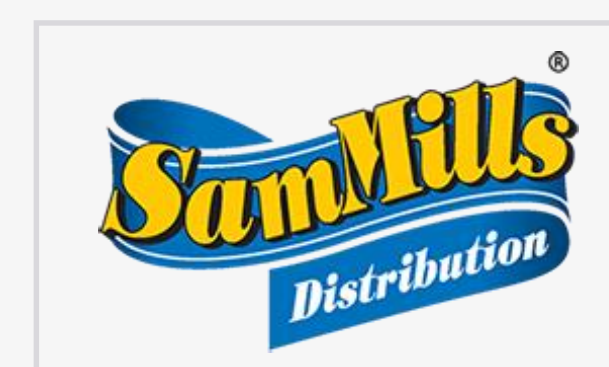
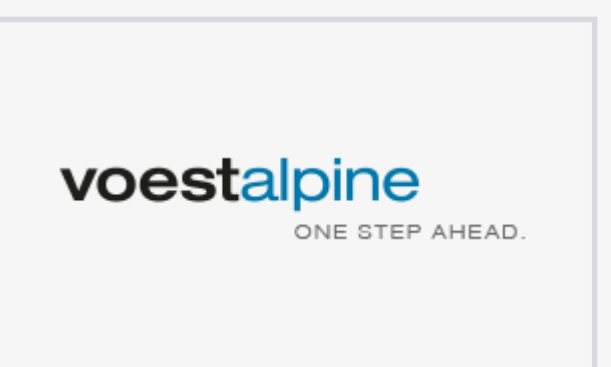
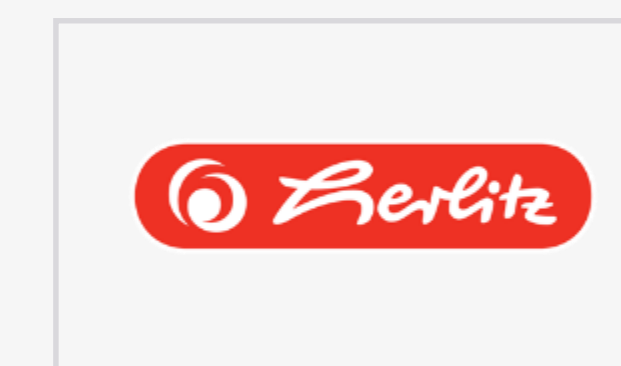
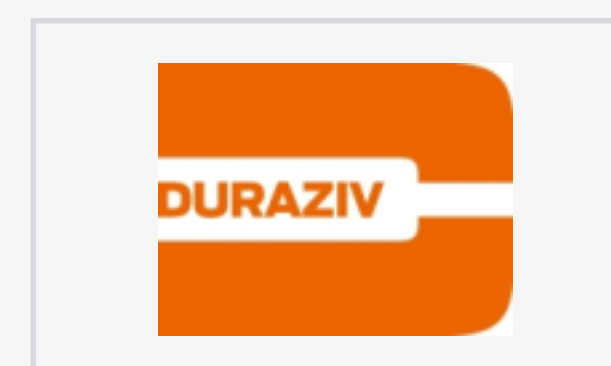
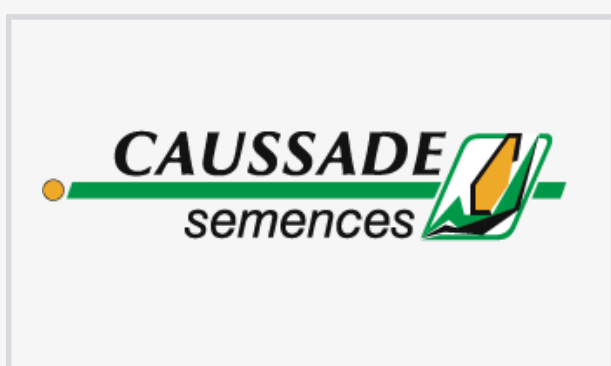
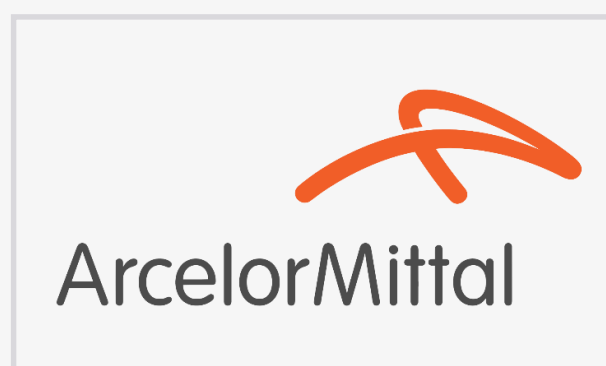
10 reasons to choose the APS solution

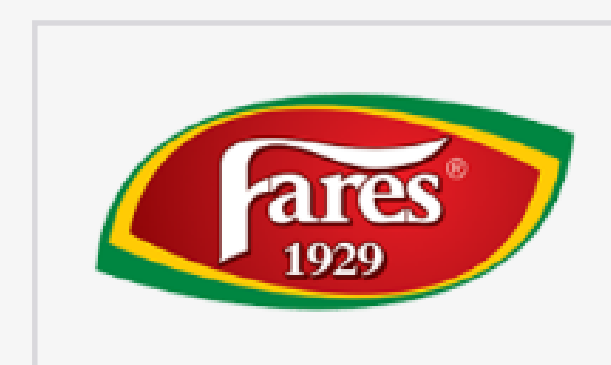
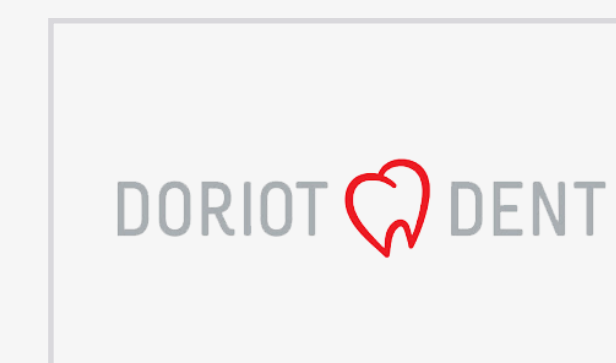


- 01 You show your clients you have a planning that gives you control over production and they will have more confidence you will deliver.
- 02 You can immediately see the impact of accepting a new order.
- 03 You respond faster to market changes.
- 04 You can develop a stable production plan by assuming achievable delivery dates.
- 05 Prevent possible supply problems before they affect your customers.

- 06 Employees in the operational area are less stressed because each has a well-determined action plan.
- 07 The accuracy of time standards is improved because they are visible and used in real terms.
- 08 The planning process is standardized, which replaces a continuous product shipment cycle.
- 09 The planning process is documented according to the different ISO accreditations.
- 10 You retain the key staff in the planning department, because you provide a tool that streamlines their work and helps them stay focused on important tasks.

Request a personalized demonstration!





Thank you for your time!

If you have any questions or you want additional information you can contact us at:

+40 21 310 74 81

sales@seniorsoftware.ro

www.seniorsoftware.ro

